

<b>GP Partner Training – Cohort 4</b>			
<b>PROGRAMME</b>			
<b>Session 1: Preparing for Success</b>			
<b>1</b>	<i>Success Measures</i>	Why defining success for your practice matters, understanding different motivations within the partnership, and using this to prepare for the future of your practice.	12 September 2023 1pm – 5pm
<b>2</b>	<i>Partnership</i>	What is a partnership; why partnership agreements are important; building a strong partnership team; “last man standing” and strategies for dealing with it.	
<b>Session 2: The Business</b>			
<b>1</b>	<i>Finances</i>	Partner financial responsibilities; dealing with accountants; understanding cash flow; how to manage the finances.	10 October 2023 1pm – 5pm
<b>2</b>	<i>Property</i>	Understanding premises; types of ownership of property; leases and rent reimbursement; working with NHS Property Services.	
<b>Session 3: The People</b>			
	<i>Core strengths training</i>	<p><i>Prior to the main session participants will be able to undertake core strengths training to help you develop a greater understanding of:</i></p> <ul style="list-style-type: none"> <li>• <i>What motivates you and others</i></li> <li>• <i>Your strengths as the leader and how you can you best utilise them</i></li> <li>• <i>How you can reduce disputes in your team and help your team to work towards the same shared values</i></li> </ul>	18 October 2023 1pm – 3pm
<b>1</b>	<i>People</i>	How to lead people, how to manage people (and understanding the difference!); dealing with difficult people (including other partners!); staff appraisals; staff surveys; team meetings; the importance of coffee.	14 November 2023 1pm – 5pm
<b>2</b>	<i>Practice Manager</i>	What to expect from your practice manager; how to get the best out of them; understanding the difference between the	

		role of the practice manager and the role of a GP partner; how to know if you need to change your practice manager and how to do it.	
<b>Session 4: The Environment</b>			
<b>1</b>	<i>NHS and Integrated Care Systems</i>	Understanding where GP practices fit within the NHS; the different structures and types of organisation within the NHS and how they impact on GP practices.	12 December 2023 1pm - 5pm
<b>2</b>	<i>Primary Care Networks</i>	What is a Primary Care Network (PCN); how to build relationships with other GP practices in the PCN; overcoming history and other barriers to joint working.	
<b>Session 5: The Processes</b>			
<b>1</b>	<i>CQC</i>	The role of the CQC; surviving inspections	16 January 2024 1pm – 5pm
<b>2</b>	<i>Managing Demand and Improving Processes</i>	Understanding why demand has increased, reviewing solutions, promoting innovation within your practice, and embedding change.	
<b>Session 6: The Future</b>			
<b>1</b>	<i>HR workshop</i>	Working through your HR questions	20 February 2024 1pm – 5pm
<b>2</b>	<i>Personal Partner Finances</i>	Pensions, Accountants, Investments, Taxes, Expenses	
<b>3</b>	Review Session	Distilling the learning; preparing for the future.	