

GP Partner Training – Cohort 3			
Programme			
Session 1: Preparing for Success			
1	<i>Getting started</i>	Introductions, getting to know each other, how the course will work	11 October 2022 1pm – 5pm
2	<i>Becoming a GP partner</i>	Case study: Dr Seedat will provide details of his experiences becoming a partner and what he has learnt along the way	
3	<i>Success Measures</i>	Why defining success for your practice matters, understanding different motivations within the partnership, and using this to prepare for the future of your practice.	
Session 2: The Business			
1	<i>Partnership</i>	What is a partnership; why partnership agreements are important; building a strong partnership team; “last man standing” and strategies for dealing with it.	1 November 2022 1pm – 5pm
2	<i>Finances</i>	Partner financial responsibilities; dealing with accountants; understanding cash flow; how to manage the finances.	
3	<i>Property</i>	Understanding premises; types of ownership of property; leases and rent reimbursement; working with NHS Property Services.	
Session 3: The People			
	<i>Core strengths training</i>	<p><i>Prior to the main session participants will be able to undertake core strengths training to help you develop a greater understanding of:</i></p> <ul style="list-style-type: none"> • <i>What motivates you and others</i> • <i>Your strengths as the leader and how you can you best utilise them</i> • <i>How you can reduce disputes in your team and help your team to work towards the same shared values</i> 	10 November 2022 1pm – 3pm
1	<i>People</i>	How to lead people, how to manage people (and understanding the difference!); dealing with difficult people (including other partners!); staff appraisals; staff surveys; team meetings; the importance of coffee.	6 December 2022 1pm – 5pm
2	<i>Practice Manager</i>	What to expect from your practice manager; how to get the best out of them; understanding the difference between the role of the practice manager and the role of a GP partner; how to know if you need to	

		change your practice manager and how to do it.	
Session 4: The Environment			
1	<i>NHS and Integrated Care Systems</i>	Understanding where GP practices fit within the NHS; the different structures and types of organisation within the NHS and how they impact on GP practices.	10 January 2023 1pm - 5pm
2	<i>Primary Care Networks</i>	What is a Primary Care Network (PCN); how to build relationships with other GP practices in the PCN; overcoming history and other barriers to joint working.	
3	<i>Partner Finances</i>	Personal finances for GP Partners: pensions, investments, accountants, everything you need to know!	
Session 5: The Processes			
1	<i>Managing Demand and Improving Processes</i>	Understanding why demand has increased, reviewing solutions, promoting innovation within your practice, and embedding change	7 February 2023 1pm – 5pm
2	<i>CQC</i>	The role of the CQC; surviving inspections	
Session 6: The Future			
1	<i>PCNs and your practice</i>	The importance of PCNs to the future of your practice, planning for the future	7 March 2023 1pm – 5pm
2	<i>Personal resilience</i>	Managing stress, avoiding burnout and supporting your team	
3	Review Session	Distilling the learning; preparing for the future.	